

BUNIN YELETS STATE UNIVERSITY

program

B3.01 (F) Preparation and Presenting of Graduation Thesis

Training area: 38.03.02 Management

Orientation (profile): organization management and logistics

Qualification (degree): *Bachelor's degree*

Form of study: *full-time*

Institute of Economics, Management and Service Technologies

Department of Economics and Management named after N. G. Nechaev

Developer of the work program:

Candidate of Economic Sciences, Associate Professor T. A. Kostenkova

1. GENERAL PROVISIONS

1.1. The purpose of the state final attestation is to establish the level of preparation of graduates for performing professional tasks and their compliance with the requirements of the Federal State Educational Standard of Higher Education (hereinafter referred to as the Federal State Educational Standard of Higher Education) and the main professional educational program of higher education (hereinafter referred to as the OPOP HE) developed at the I. A. Yelets State University. Bunin.

The procedure for conducting state final attestation is stipulated in the Regulations on the Procedure for conducting state final attestation in the main professional educational programs of higher education – bachelor's degree programs, specialty programs, master's degree programs of the Federal State Budgetary Educational Institution of Higher Education "I. A. Bunin Yelets State University"..

1.2. To the state final certification in the field of training 38.03.02 Management, orientation (profile) Management of the organization and logistics, includes the implementation and protection of the final qualification work (hereinafter-WRC), including preparation for the protection procedure защиты и процедуры and the protection procedure.

1.3. The main professional educational program in the direction of training 38.03.02 Management, orientation (profile) Organization management and logistics, qualifications-bachelor, provides for the preparation of graduates for the following field of professional activity and areas of professional activity in which graduates who have completed the bachelor's program can carry out professional activities:

08. Finance and economics (in the areas of: research, analysis and forecasting of socio-economic processes and phenomena at the micro and macro levels in expert analytical services (centers for economic analysis, government sector, public organizations); production of products and services, including analysis of demand for products and services, and assessment of their current and future development offers, promotion of products and services to the market, planning and servicing of financial flows related to production activities; lending; insurance, including pension and social insurance; operations in financial markets, including financial risk management; internal and external financial control and audit, financial consulting; consulting).

40. Cross-cutting types of professional activity in industry (in the areas of: strategic and tactical planning and production organization; logistics; organization of supply chains).

1.4. As part of the development of OPOP HE, a graduate is prepared to solve the following types of professional tasks:

- organizational and managerial level;
- information and analytical center;
- entrepreneurial.

1.5. The scope of the state final certification is 6 z. e. or 216 hours.

2. LIST OF COMPETENCIES PLANNED FOR THE DEVELOPMENT OF THE MAIN PROFESSIONAL EDUCATIONAL PROGRAM

The final qualification work is aimed at checking the formation of the following competencies in students, correlated with the indicators of competence achievement established in the bachelor's degree program:

Code and name of the competence	Code and name of the indicator of achievement of the competence
UC-1 is able to search, critically analyze and synthesize information, apply a systematic approach to solving the tasks	of the IAS 1.1. Knows: methods of searching for information and working with it; consistency of a systematic approach.
	IUK 1.2. Can: analyze the problem, identify the stages of its solution, perform actions to solve it; find various options for solving the problem, evaluate their advantages and risks.
	IUK 1.3. Owns: skills of assessing the practical consequences of possible solutions to the problem; skills of competent, logical, reasoned formulation of their own judgments and assessments.
UC -2 is able to determine the range of tasks within the set goal and choose the best ways to solve them, based on the current legal norms, available resources and limitations	of IAS 2.1. It knows: methods of designing solutions to a specific project task, determining the best ways to solve it, based on current legal norms and available resources and restrictions.
	IUK 2.2. Can: formulate a set of interrelated tasks within the framework of the set work goal, ensuring its achievement; qualitatively solve specific tasks (research, project, activity) in a set time.
	IUK 2.3. Owns: skills of determining the expected results of solving tasks; skills of public presentation of the results of solving research, project, and activity problems.
UC -3 is able to carry out social interaction and realize its role in the IAC team	3.1. It knows: cooperation strategies for achieving the goal; behavioral characteristics of different groups of people with whom he works / interacts.
	IAS 3.2. It is able to: define its role in the team; establish different types of communication (educational, business, informal, etc.); assess the consequences of personal actions and plan a sequence of steps to achieve a given result.
	IUK 3.3. Owns:

	skills of effective interaction with other team members, including participation in the exchange of information, knowledge and experience, in the presentation of the results of the team's work.
UC -4 is able to carry out business communication in oral and written forms in the state language of the Russian Federation and the foreign language (s)	of the IUK 4.1. Knows: communicatively acceptable business communication styles in the state and foreign languages; verbal and non-verbal means of interaction with partners.
	IAC 4.2. УмеетIs able to: it is communicatively and culturally acceptable to conduct oral business conversations in the state and foreign languages; conduct business correspondence, taking into account the peculiarities of the stylistics of official and unofficial letters, socio-cultural differences in the format of correspondence in the state and foreign languages.
	IUK 4.3. ВладеетOwns: skills of using information and communication technologies when searching for the necessary information in the process of solving various communication tasks in the state and foreign languages; skills of translating academic texts from a foreign language into the state language.
UC -5 It is able to perceive the cross-cultural diversity of society in the socio-historical, ethical and philosophical contexts	of IUCN 5.1. It knows: cultural features and traditions of various social groups and ways of studying them; historical heritage and socio-cultural traditions of various social groups; stages of historical development of Russia (including major events, major historical figures) in the context of world history and cultural traditions of the world (depending on the educational environment and objectives), including world religions, philosophical and ethical teachings.
	IUK 5.2. УмеетIs able to: interact with people in a tolerant and constructive manner, taking into account their socio-cultural characteristics, in order to successfully complete professional tasks and strengthen social integration.
	IUK 5.3. Owns:Владеет: skills of respect for the historical heritage and socio-cultural traditions of various social groups.
UC -6 is able to manage their time, build and implement the trajectory of self-development based on the principles of lifelong education	IUC 6.1. It knows: your resources and their limits (personal, psychophysiological, situational, temporary, etc.) for successful performance of the assigned work.
	IUK 6.2. Can: plan long-term goals of the activity, taking into account the conditions, means, personal opportunities, stages of career growth, time prospects for the development of activities and labor market requirements; critically evaluate the effectiveness of using time and other resources in solving the tasks set, as well as in relation to the result obtained.
	IUK 6.3. ВладеетOwns: skills in achieving the intended goal of the activity, taking into account the conditions, means, personal opportunities, stages of career growth, time prospects for the development of activities and labor market requirements; skills in using the opportunities provided for acquiring new knowledge and skills.
UC -7	of IAC 7.1. KnowsIt means:

is able to maintain the proper level of physical fitness to ensure full-fledged social and professional activities	adaptive reserves of the body, ways to promote health and achieve the proper level of physical fitness.
	IUK 7.2. Can: use the basics of physical culture to make an informed choice of health-saving activities, technologies, taking into account the internal and external conditions for the implementation of a specific professional activity.
	IUK 7.3. ВладеетOwns: skills of maintaining the proper level of physical fitness to ensure full-fledged social and professional activities and compliance with the norm of a healthy lifestyle.
UC -8 is able to create and maintain safe living conditions in everyday life and in professional activities to preserve the natural environment, ensure sustainable development of society, including in the event of a threat and occurrence of emergencies and military conflicts	IUK 8.1. It knows: factors of harmful influence on the life of elements of the environment; algorithms of actions in the event of emergencies and military conflicts; safety regulations at the workplace.
	IUK 8.2. УмеетIs able to: identify dangerous and harmful factors in the framework of the activities carried out, create and maintain safe living conditions in everyday life and in professional activities.
	IUK 8.3. ВладеетOwns: actions to prevent the occurrence of emergencies (of natural and man-made origin) at the workplace and to carry out rescue and emergency recovery measures in the event of emergencies.
UC -9 is able to use basic defectological knowledge in the social and professional spheres	of IAC 9.1. KnowserIt knows: features of the psychophysical development of persons with disabilities and disabled people; list and content of regulatory and legal documentation regulating professional activities in relation to persons with disabilities and disabled people.
	IAC 9.2. УмеетIs able to: plan professional activities based on the application of basic defectological knowledge with a different contingent of people with disabilities and disabled people; apply basic defectological knowledge in the social and professional spheres.
	IUK 9.3. Owns:Владеет: skills of interaction in the social and professional spheres with persons with disabilities and disabled people based on the application of basic defectological knowledge.
UC -10 is able to make informed economic decisions in various areas of life	of IAC 10.1. It knows: the conceptual framework of economic science and the basic principles of economic functioning; the goals and mechanisms of the main types of social economic policy.
	IUK 10.2. Can: use methods of economic and financial planning to achieve the goal; use financial tools to manage personal finances (personal budget).
	IUK 10.3. Owns:Владеет: skills in applying economic tools for financial management, taking into account economic and financial risks in various areas of life.
UC -11	IAC 11.1. Knows:

is able to form an intolerant attitude to corrupt behavior	the current legal norms that ensure the fight against corruption in various areas of life, as well as ways to prevent corruption and form an intolerant attitude to it.
	IUK 11.2. Can: plan, organize and carry out activities that ensure the formation of a civil position and the prevention of corruption in society.
	IUK 11.3. ВладеетOwns: rules of public interaction based on an intolerant attitude to corruption.
GPC-1 is able to solve professional tasks based on intermediate - level knowledge of the economic, organizational and managerial theory	of IOPK 1.1. It knows: economic and socio-economic indicators that characterize the activities of economic entities; basic principles of implementation of economic, managerial and financial processes in various fields.
	IOPC 1.2. Can: collect and analyze data necessary for calculating economic and socio-economic indicators that characterize the activities of economic entities; apply economic, managerial and financial tools in solving professional problems.
	IOPC 1.3. Owns: skills in collecting and analyzing data necessary for calculating economic and socio-economic indicators that characterize the activities of economic entities.
GPC -2 is capable of collecting, processing and analyzing data necessary for solving management tasks, using modern tools and intelligent information and analytical systems	of IOPK 2.1. It knows: methods of processing and statistical analysis of data; methods of processing the collected information using information technologies and various financial and accounting programs.
	IOPC 2.2. Can: perform data collection and processing to solve the tasks set; correlate the collection of information at a certain date and use various methods of statistical processing when analyzing data.
	IOPC 2.3. Owns:Владеет: skills of statistical analysis of data necessary for solving economic tasks; methods of analysis of complex socio-economic indicators
GPC -3 is able to develop sound organizational and managerial decisions, taking into account their social significance, promote their implementation in a complex and dynamic environment, and assess their consequences	IOPK 3.1. Knows: basic methods and models of organizational and managerial decision-making and their socio-economic consequences
	IOPK 3.2.1: identify the problem situations of the organization's activity, justify, develop and implement organizational and managerial decisions; evaluate the expected results of the proposed organizational and managerial decisions and assess the organizational and social consequences of the decisions taken.
	IOPC 3.3. Owns: methods of evaluating the expected results of implementing the proposed organizational and managerial solutions, using modern tools; methods of analyzing the results of problem situations in the organization and developing organizational and managerial solutions, taking into account the achievement of economic and social efficiency.
	4.1. Knows:

OPK-4 is able to identify and evaluate new market opportunities, develop business plans for the creation and development of new areas of activity, etc. IOPC organizations	basic methods for identifying opportunities and threats in the organization's external environment.
	IOPK 4.2. Can: identify and evaluate opportunities for the organization's development, taking into account available resources; develop business plans for projects and business development directions.
	IOPC 4.3. Owns: methods of assessing market situations, taking into account the prospects of the organization's activities; methods of developing business plans and justifying financial and economic decisions.
GPC -5 is able to use решения профессиональных modern information technologies and software tools to solve professional tasks, including managing large data sets and their intellectual analysis	IOPK 5.1. It knows: methods of information and communication technologies and innovative technologies used in the modern economy for solving professional problems; principles of solving standard problems of professional activity; search for scientific and technical information on the Internet and specialized databases.
	IOPC 5.2. Cando: choose and apply information and innovative technologies, software tools for solving professional problems; search for scientific and technical information using general and specialized databases.
	IOPC 5.3. Owns: skills of using information systems and technologies to solve professional problems; skills of innovation management to solve professional problems.
GPC -6 is able to understand the principles of modern information technologies and use them to solve the problems of professional activity	of IOPK 6.1. 3It is able to: modern information technologies and principles of their operation.
	IOPK 6.2. Can: choose modern information technologies based on an understanding of the principles of their operation for solving professional tasks.
	IOPC 6.3. Has: skills of using modern information technologies to solve problems of professional activity.
PKS-1 is able to use standard methods and methods of performing professional tasks in the field of production planning and organization using modern management approaches	of PKS 1.1. It knows: standard methods and methods of performing professional tasks in the field of production planning and organization; fundamentals of using modern management approaches.
	IPKS 1.2. Can: to apply in practice methods and methods of solving problems in the field of planning, organization of production using modern management approaches; to use modern management approaches in solving professional problems in various spheres of economic activity.
	IPCS 1.3. Owns: skills in applying standard methods and methods of performing professional tasks in the field of planning, production organization, and modern management.
PKS-2	PKS 2.1. Knows:

is able to conduct an economic analysis of the organization's activities for decision-making in business management	fundamentals of tactical and operational management of logistics processes; methods for developing organizational, technical, organizational, economic and financial documentation of a modern enterprise.
	IPKS 2.2. Can: carry out tactical and operational management of logistics processes; apply modern technologies in the process of developing organizational, technical, organizational, economic and financial documentation of the IPCS enterprise
	2.3. Owns: skills of tactical and operational management of logistics processes; ways of applying modern technologies in the process of developing organizational, technical, organizational, economic and financial documentation of the enterprise.

3. FORMS OF STATE FINAL ATTESTATION

Final qualification work

Purpose of preparation of the final qualification work by the student

Completion and defense of the final qualification work is the final stage in the development of OPOP. The final qualification work can be based on a generalization of previously completed coursework and research papers and other works (WRC of other educational levels, in the absence of mechanical transfer of paragraphs), contain materials collected, analyzed and summarized by students during their academic and industrial practices.

The final qualification work is aimed at systematization and deepening of theoretical and practical knowledge and competencies obtained as part of the development of OPOP in the direction of training 38.03.02 Management, orientation (profile) Organization management and logistics, strengthening the skills of independent research activities, and should also indicate the degree of readiness of the graduate for professional activity.

Place of state final certification in the form of graduation qualification work in the structure of OPOP

The final qualification work is a form of state final certification in the field of training 38.03.02 Management, orientation (profile) Organization management and logistics, and determines the level of students' mastery of the content of disciplines and practices of the main professional educational program (OPOP HE).

The requirements for the thesis are developed in accordance with the federal state educational standard of higher education.

Structure of the final qualification work

The structure of the WRC is defined by Regulation M on the procedure for conducting state final attestation in the main professional educational programs of higher education – orpammam bachelor's programsmam , specialty programs, master's programs of the federal State budgetary educational institution of higher education "Yelets State University named after I. A. Bunin" and includes:

- table of contents.
- introduction, the structure of which is determined by the nature of the work and the specifics of the training area;
- the main part, the structure and content of which depend on the nature of the final qualification work and the specifics of the training area;
- conclusion;
- list of sources used.
- applications.

The introduction of the thesis should reflect the relevance of the topic of the work, the degree of development of the topic, the purpose of the work, the tasks of the work, the subject of the research, the object of the research, the information base of the research, the methods of research, the structure of the work.

The main part of the thesis consists of three chapters.

Chapter 1 is devoted to the theoretical and methodological aspects of considering the chosen topic of the final qualification work and consists of two paragraphs.

Glava 2 reveals the organizational, economic and financial characteristics of the enterprise, on the example of which the thesis is written. It consists of two paragraphs: organizational and economic characteristics of the enterprise and financial characteristics of the enterprise.

Organizational and economic characteristics of an enterprise (organization) include:

- description of the legal form, legal address, and main founders.
- description of the types of activities carried out in accordance with the constituent documents;
- description of the external environment of the enterprise (main consumers, suppliers and competitors);
- description of the organization's management structure (including in the form of a diagram).
- description of the production structure of the enterprise (a brief description of the main and auxiliary production units is given, and functional relationships are reflected);
- description of the structure and personnel management system of the organization (including the structure of the personnel management unit, goals and objectives of the personnel management system, elements of the organization's personnel management system);
- dynamics of changes in the main performance indicators of the enterprise under

study;

- dynamics of changes in the main indicators of the enterprise's resource availability, as well as the efficiency of their use.

Financial characteristics of an enterprise (organization) include: финансовая характеристика предприятия (организации) включает:

- analysis of the company's financial performance предприятия;
- analysis of the company's balance sheet liquidity;
- assessment of the financial stability and solvency of the enterprise;
- analysis of the turnover of working capital of the enterprise;
- assessment of the efficiency of capital use, profitability and profitability абельности of the enterprise.

Based on the results of the study, the main ways to improve the organization's performance and improve performance indicators are proposed.

When writing Chapter 2, it is necessary to complete and analyze the set of tables presented in Appendix 1. The content of tables and characteristics of an economic entity can be adjusted to take into account the specifics of the activity of the enterprise (organization) that is the object of research.

Chapter 3 is devoted to summarizing and analyzing economic, statistical, legal and other information about the company's activities on a specific topic of the final qualification work. Chapter 3 is divided into three paragraphs. In paragraphs 3.1. and 3.2. the topic of the work is analyzed and considered using the example of the selected organization, and in paragraph 3.3. based on the analysis предлагаются, recommendations are made aimed at improving the organization's performance and improving its performance indicators within the framework of the topic of the final qualification work. When writing Chapter 3, the collected material should be presented in the form of tables, figures (graphs or diagrams), which should be accompanied by an accurate and reasonable analysis of the obtained indicators.

The conclusion should contain in a concise form contain the conclusions drawn within each paragraph of the final qualification work.

References to the sources used should include at least 40 sources, most of which should be referenced in the text of the thesis. The rules for drawing up the list of sources used регламентируются are regulated by the Regulations on the procedure for conducting state final attestation in the main professional educational programs of higher education – bachelor's degree programs, specialty programs, master's degree programs of the Federal State-Budgetary educational institution of Higher education "I. A. Bunin Yelets State University"»

Applications may include figures, tables, auxiliary texts, as well as copies of documents received at the enterprise (organization) that are necessary for writing a thesis. The rules for drawing up applications регламентируются are regulated by the Regulations on the procedure for conducting state final attestation in the main professional educational programs of higher education – bachelor's degree programs, specialty programs, master's degree programs of the Federal State-Budgetary educational institution of Higher education "I. A. Bunin Yelets State University"..

The volume of the thesis is 60-65 sheets (excluding Appendices).

To participate in the WRC defense procedure, the student prepares a report with the main results obtained during the WRC performance (7-10 minutes of speech duration), and a presentation containing visual material for the report (8-10 slides).

The general requirements for the technical design of the thesis and the defense procedure are presented in the Regulation on the procedure for conducting state final certification in the main professional educational programs of higher education – bachelor's programs, specialty programs, master's programs of the Federal State budgetary educational institution of Higher education "I. A. Bunin Yelets State University".

Assessment materials for the final qualification work

The subject of final qualification works is presented in the "Evaluation and methodological materials" in the direction of training 38.03.02 Management, orientation (profile) Organization management and Logistics, developed on the basis of the Regulations on evaluation and methodological materials for the main professional educational programs of higher education – bachelor's programs, specialty programs, master's programs of the Federal State budgetary educational institution of Higher education "I. A. Bunin Yelets State University".

Assessment materials for the final qualification work are a list of topics for final qualification works approved annually by the order.

Sample WRC topics:

1. Planning and organization of product production based on the organization's order portfolio formation
2. Status and directions of improving the organization's logistics
3. Planning and implementation of the company's assortment and pricing policy
4. Managing the company's production cost
5. Product quality management of an industrial enterprise as a factor of increasing its competitiveness
6. Fixed capital of an organization: features of its formation and ways to improve the efficiency of its use
7. Working capital of an organization: features of its formation and ways to improve the efficiency of its use
8. Management of the company's personnel motivation and incentive system
9. Development of measures to improve the efficiency of using the organization's labor resources
10. Profit and profitability planning in the organization's business management system
11. Evaluation and improvement of the organizational management structure of an industrial enterprise
12. Operational and strategic management of the organization's labor potential
13. Current and prospective management of an organization's financial stability and solvency
14. Development and implementation of the organization's financial recovery program

15. Managing an organization's foreign economic activity: current state and ways to improve it
16. Managing the process of forming the company's labor collective
17. Organization of information support and automation of organization management
18. Managing logistics activities at an industrial enterprise
19. Organization and management of investment activities at the enterprise
20. Managing the process of introducing new technologies as a factor of increasing the competitiveness of an enterprise
21. Analysis and improvement of the company's logistics strategy
22. Improvement of the company's sales management system
23. Organization and management of distribution logistics in commercial activities
24. Management of commodity distribution channels of an industrial enterprise
25. Evaluating and managing an organization's competitiveness
26. Organization and improvement of the company's personnel policy
27. Improving the organization of logistics management at the enterprise
28. Organization and improvement of procurement logistics at the enterprise
29. Organization and improvement of logistics of production processes at the enterprise
30. Improvement of the organization of material flows in the production of the enterprise
31. Organization and improvement of storage facilities of the enterprise
32. Evaluating and improving the efficiency of the company's logistics activities
33. Organization and improvement of the organization's transport and warehouse material flow организации
34. Managing strategic logistics tasks for an organization
35. Strategic logistics planning of the organization in the context of production diversification
36. Assessment of the state and development of ways to improve the efficiency of logistics of the organization

The subject of final qualification works is relevant and corresponds to the current state and prospects of scientific development, as well as the tasks of academic disciplines and practices of OBOR in the direction of training 38.03.02 Management, orientation (profile) Organization management and logistics.

Evaluation criteria for the defense of the final qualification work

"Excellent" is set if:

- the work was performed in accordance with the requirements for the thesis;
- the student's speech at the defense is structured, the choice and relevance of the topic are justified, the appropriate methodological approach is defined, the content of the work is disclosed, the research results are summed up and conclusions are drawn;

- the answers to the questions of the members of the state examination commission are logical, reveal the essence of the question, are supported by the provisions of authoritative sources and regulatory legal acts, conclusions from the final qualification work, show the independence and depth of studying the problem.

"Good" is set if:

– the work was completed in accordance with the requirements for the WRC, but there were shortcomings in the design;

- the presentation at the defense of the final qualification work is structured, there are: one or two inaccuracies in the disclosure of the reasons for the choice, the relevance of the topic, in the formation of the methodological apparatus, in determining the chronological framework of the study, an error in the logic of deducing one of the provisions of the conclusion, eliminated in the course of additional clarifying questions, etc.;

– the student's answers to the questions of the members of the state examination commission violate logic, but in general, the essence of the question is revealed, the speaker's theses are supported by conclusions from the final qualification work, show independence and depth of study of the problem.

"Satisfactory" is set if:

– the work was completed in accordance with the requirements for the WRC, but there were shortcomings in the design;

- the presentation at the defense of the final qualification work is structured, there are: inaccuracies in the disclosure of the reasons for the choice, the relevance of the topic, in the formation of the methodological apparatus, in determining the chronological framework of the study; a gross error in the logic of deducing one of the provisions of the conclusion, etc.;

– the student's answers to the questions of the members of the state examination commission do not fully reveal the essence of the question, are poorly supported by the provisions of authoritative sources, conclusions from the final qualification work, show insufficient independence and depth of study of the problem.

"Unsatisfactory" is set if:

– the work was not completed in accordance with the requirements for the thesis.

- the presentation at the defense of the final qualification work is not structured, gross mistakes were made in revealing the reasons for the choice, the relevance of the topic, in forming the methodological apparatus, in determining the chronological framework of the study, in the logic of deducing the provisions of the conclusion, etc.;

– the student's answers to questions from members of the state examination commission do not reveal the essence of the question, are not supported by conclusions from the final qualification work, and show a lack of independence and depth of study of the problem.

4. LIST OF REFERENCES

1. Baiborodova L. V., Методология и методы научного исследования : Chernyavskaya A. P. Metodologiya i metody nauchnogo issledovaniya :

uchebnoe posobie dlya vuzov [Methodology and methods Байбородоваof scientific research: a textbook for universities]. — 2nd ed., ispr. and add. - Moscow: Yurayt PublishingHouse, 2020. - 221 p. - Access mode: by subscription. — URL: <https://urait.ru/bcode/452322>. - Text : electronic (accessed: 19.04.2024).

2. Gorelov N. A. Методология научных исследований :, Korableva O. N., Korableva D. V. Metodologiya nauchnykh issledovaniy : uchebnik i praktikum dlya vuzov [Methodology of scientific research: textbook and practice for universities]. Kruglov. - 3rd ed., reprint. and add-ons. - Moscow: Yurayt PublishingHouse, 2023. - 390 p. - Text : electronic // Educational platform Yurayt [website]. — URL: <https://urait.ru/bcode/531217> (accessed: 19.04.2024).

3. MokiyM. S.Metodologiya nauchnykh issledovaniy : uchebnik dlya vuzov [Methodology of scientific research: textbook for universities].Mokiy, A. L. Nikiforov, V. S.Moky; edited by M. S.Mokia. - 2nd ed. - Moscow: Yurayt PublishingHouse, 2020. - 254 p. - Access mode: by subscription. - URL: <https://urait.ru/bcode/457487-Text>. — : electronic (accessed: 19.04.2024).

4.Roy O. M.Metodologiya nauchnykh issledovaniy v ekonomiki i upravlenii : uchebnoe posobie dlya vuzov [Methodology of scientific research in economics and management: a textbook for universities]. - 3rd ed., reprint. and add-ons. - Moscow: Yurayt PublishingHouse, 2023. - 211 p. - Text : electronic // Educational platform Yurayt [website]. — URL: <https://urait.ru/bcode/532198> (accessed: 19.04.2024).

5. LIST OF INFORMATION AND COMMUNICATION TECHNOLOGY RESOURCES TELECOMMUNICATIONS NETWORK "INTERNET"

№ Item number	Link to the information resource	Name of the development in electronic form	Availability
1.	http://www.biblioclub.ru.biblioclub.ru	Electronic Library System (EBS) University Library online	Registration via any university computer. In the future, unlimited individual access is provided from any point where there is access to the Internet
2.	-	www.elibrary.ru Russian information portal in the field of science, technol- ogy, medicine and educa- tion	Free access
3.	http://www.aup.ru/Административно-управленческий	portal	Free access

4.	https://urait.ru/	Educational platform "Yurayt"	Registration via any university computer. In the future, unlimited individual access is provided from any point where there is access to the Internet
5.	https://e.lanbook.com/	Electronic Library System (EBS) Lan Publishing	House Registration via any university computer. In the future, unlimited individual access is provided from any point where there is access to the Internet.

6. MODERN PROFESSIONAL DATABASES AND INFORMATION REFERENCE SYSTEMS

1.	www.garant.ru	Legal information portal	Free Access
2.	www.consultant.ru	Russian Computer Reference and legal system	Free access

APPENDIX 1

Table 1

Dynamics of key economic indicators

_____ for 20__ - 20__ years.

(name of the company)

Indicators	Years			Deviation from 20__20__			
	20__	20__	20__	20__g		.	
				abs (+, -)	rel., %	abs (+, -)	rel., %
1. Commercial products, thousand rubles							
2. Revenue from sales of products, works, and services, thousand rubles							
3. Cost of products, works and services sold, thousand rubles							
4. Average annual cost of fixed production assets, thousand rubles							
5. Average annual cost of material working capital, thousand rubles							
6. Labor stock ratio, rub.							
7. Capital output of fixed assets, RUB							
8. Average number of employees, pers							
9. Labor productivity, thousand RUB							
10. Profit before tax, thousand rubles							
11. Net profit, thousand rubles							
12. Profitability of production, %							

Table 2

Status and usage of the equipment fleet

in _____ in 20__ -20__ years.

(name of the company)

Indicators	Years			Deviation from 20_	
	20__	20__	20_	—	20_
20_ 20_ 1. Average annual cost of equipment, thousand rubles					
2. Revenue ratio, %					
3. Disposal ratio, %					
4. Year-end shelf life ratio, %					
5. Year-end depreciation ratio, %					

Table 3

Status and use of working capital

in _____ in 20__ -20__ years.

(name of the company)

Indicators	Years			Deviation from 20__(+,-)	
	20__	20__	20__	20__year	20__
1. Average working capital, thousand rubles					
2. Working capital turnover ratio					
3. Turnover duration,					
4 days. The pinning coefficient					
is 5. Share of working capital in the balance sheet currency, %					
6. Relative savings (overspending) of working capital, thousand rubles					
7. Material output, rub.					
8. Material consumption, rub.					

Table 4

Labor movement

in _____ in 20____-20____ _ years.

(name of the company)

Indicators	Years			Deviation from 20____(+,-)	
	20____	20____	20____	20____year	20____
1. Average number of employees, pers.					
2. Number of employees accepted, pers.					
3. Employees dropped out, pers.					
including					
at their own request and for violation of labor discipline					
4. Turnover ratio on admission, %					
5. Turnover ratio on departure, %					
6. Staff turnover ratio, %					

To of the paragraph 5

Analysis of changes in financial results

_____ for 20____-20____ years.

(name of the company)

Name Indicator name	Years			Deviation from 20_			
	20__	20__	20__	20__		20_	
				20_ abs.	%	abs.	%
1. Net revenue, thousand rubles							
2. Cost of sales, thousand rubles							
3. Gross profit, thousand rubles							
4. Total cost of sales, thousand rubles							
, including commercial expenses							
management expenses							
5. Result from operating activities, thousand rubles							
6. Other income, thousand rubles							
7. Other expenses, thousand rubles							
8. Profit (loss) before tax, thousand rubles							
9. Income tax and mandatory payments, thousand rubles							
10. Net profit (loss), thousand rubles							

Table 6

Financial stability and solvency analysis _____ for 20____-20____
years.

(name of the company)

Name Indicator name	Years			Deviation from 20_			
	20__	20__	20__	20__		20_	
				20_ abs.	%	abs.	%
1. The ratio of debt and equity (actual)							
2. Level of equity (actual)							
3. Coefficient of coverage of non-current assets by equity (actual)							
4. Equity security ratio							
5. Coverage ratio							
6. Intermediate coverage ratio							
7. Term liquidity ratio							
8. Cash flow coverage ratio (Beaver ratio)							

Table 7

Working capital turnover indicators

_____ in 20__ - 20__ years.

(name of the organization)

Indicators	Years			Deviation from 20__ , (+;-)	
	20__	20__	20__	20__	20__
1. Total capital turnover ratio (resource return)					

2. Turnover ratio of working capital (mobile)					
3. Turnover of material assets (stocks), days					
4. Turnover of cash, cash equivalents and short-term financial investments, days					
5. Turnover ratio of funds in calculations					
6. Turnover ratio of accounts payable					

Table 8

Indicators of capital efficiency, profitability and
profit margins_____ for 20____-20____ years.
(name of the organization)

Indicators	Years			Deviation from 20____ , (+;-)	
	20____	20____	20____	20____	20____
1. Average monthly revenue, thousand rubles					
2. Working capital security ratio					

3. Working capital ratio in production					
4. Working capital ratio in calculations					
5. Working capital return, %					
6. Return on sales, %					
7. Investment activity ratio					